



Invitation

Public roundtable "Global Health Procurement & Market Access Dialogue" - 15 October 2026 - Fiera di Roma

Roma Welfair and **Istituto Affari Internazionali (IAI)** have the pleasure to invite you to the public meeting "**Global Health Procurement & Market Access Dialogue**", which the IAI are organizing in partnership with Friends of the Global Fund Europe and Focus Equality on **15 October 2026, from 10:00 to 11:00**, within the framework of **WELFAIR 2026 exhibition** in Fiera Roma. The event will have a hybrid format.

The meeting will address international procurement, market access, and supply-chain integration for the Italian pharmaceutical, biotech, diagnostic, and health-technology sectors. **Particular attention will be devoted to the market-shaping and procurement mechanisms of major multilateral global health organizations, such as The Global Fund, Gavi, and CEPI, and how Italian industry capabilities can play a greater role in meeting future global health demand.**

The session will be moderated by **Marianna Lunardini** (IAI) and will feature contributions from international experts and procurement leads, including **Martin Auton** (Head of Planning and Procurement, The Global Fund), **Sherif Eskandar** (Head of Sourcing, Supply Operations, The Global Fund), **Elie Akiki** (Senior Manager, Market Shaping, Gavi), **Alice Sabino** (Strategic Public Partnership Lead, CEPI), **Kelly McAulay**, (Director a.i, East and Southern Africa Multi Country Office, UNOPS) and **Zimri Del Pino** (Deputy Director, Procurement Group, UNOPS).

The working language of the meeting will be English.

Following the roundtable, companies will have the opportunity to engage in structured online B2B exchanges with the international partnerships participating at the panel.

I hope you will be able to accept this invitation, we kindly ask you to confirm your participation by email to networking@romawelfair.it or call +39.3338260306.

To access the Venue please register to WELFAIR 2026 at the following [link](#).

