

EBRD – Ukraine 2019

13 June 2019 – Rome



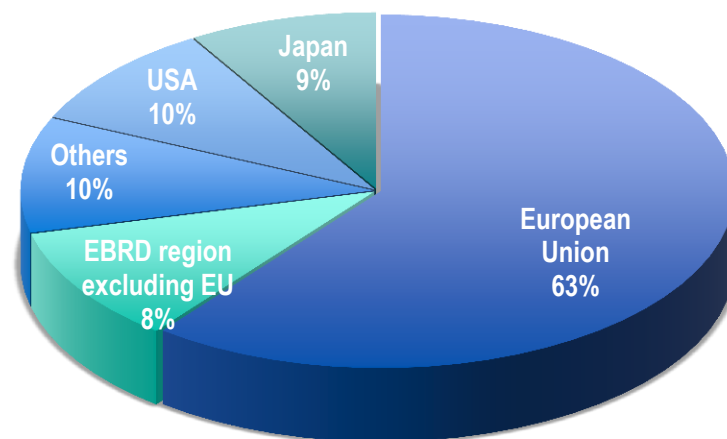
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What is EBRD?



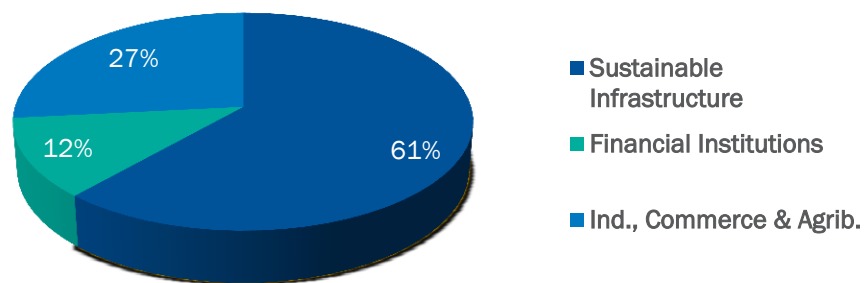
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- An international financial institution, with the mandate to promote transition to modern market economy in 38 countries in Central and Eastern Europe, Caucasus, Central Asia and the Southern and Eastern Mediterranean – SEMED region.
- Owned by 68 countries and 2 inter-governmental institutions (EU, EIB).
- Capital base of €30 billion.
- Highest credit rating (AAA/Aaa) from all three main rating agencies (S&P, Moody's and Fitch)
- In June 2019, San Marino became the EBRD's 70th shareholder
- Net cumulative bank investments: EUR 135.3 billion in more than 5,410 projects



Cumulative EBRD investments: €13.7bln in 428 projects

Sector distribution of EBRD Portfolio



Strong presence in the country:

- More than 100 employees
- Offices in Kiev, Kharkiv, Lviv & Odessa
- Business Support Network was established covering 15 regions of Ukraine
- **Current Portfolio:** EUR 3.9 billion in active 176 projects
- In 2019 EBRD signed 15 projects for EUR348 million

FIVE PILLARS OF STRATEGIC PRIORITIES:

- Promoting privatisation and commercialisation in the public sector to increase competitiveness and good governance
- Promoting the rule of law, fair competition in the private sector and support of companies that use best practice
- Strengthening energy security through effective regulation, market liberalisation, diversified and increased production and energy efficiency
- Enhancing the resilience of the financial system by strengthening Ukraine's banking sector, and by developing capital markets and non-bank finance
- Improving integration by facilitating trade and investment, expanding infrastructure links, and supporting convergence with EU standards

- The value of joint Italy-EBRD investment stood at €22.6 billion as of December 2018: EBRD finance accounted for €12 billion, and Italian investment accounted for €10.6 billion.
- Italy-EBRD investment has been strong in Poland and regional at €2.2 billion, followed by Turkey at €1.9 billion and Bulgaria & Hungary at €1.3 billion, and in Russia €6 billion
- Broken down by industry, joint Italy-EBRD investment has been the strongest in the following sectors:
 - €9.3 billion in energy
 - €8.4 billion in industry, commerce and agribusiness
 - €3.6 billion in infrastructure
 - €1.3 billion in financial institutions
- Italy is a longstanding EBRD partner and has contributed €133 million since 1992 towards the EBRD's technical cooperation and co-investment grant activities.

Investments with Italian partners: Donalam – Beltrame Romania



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Donalam, a Romanian subsidiary of Beltrame Group, the European leader in merchant bars.

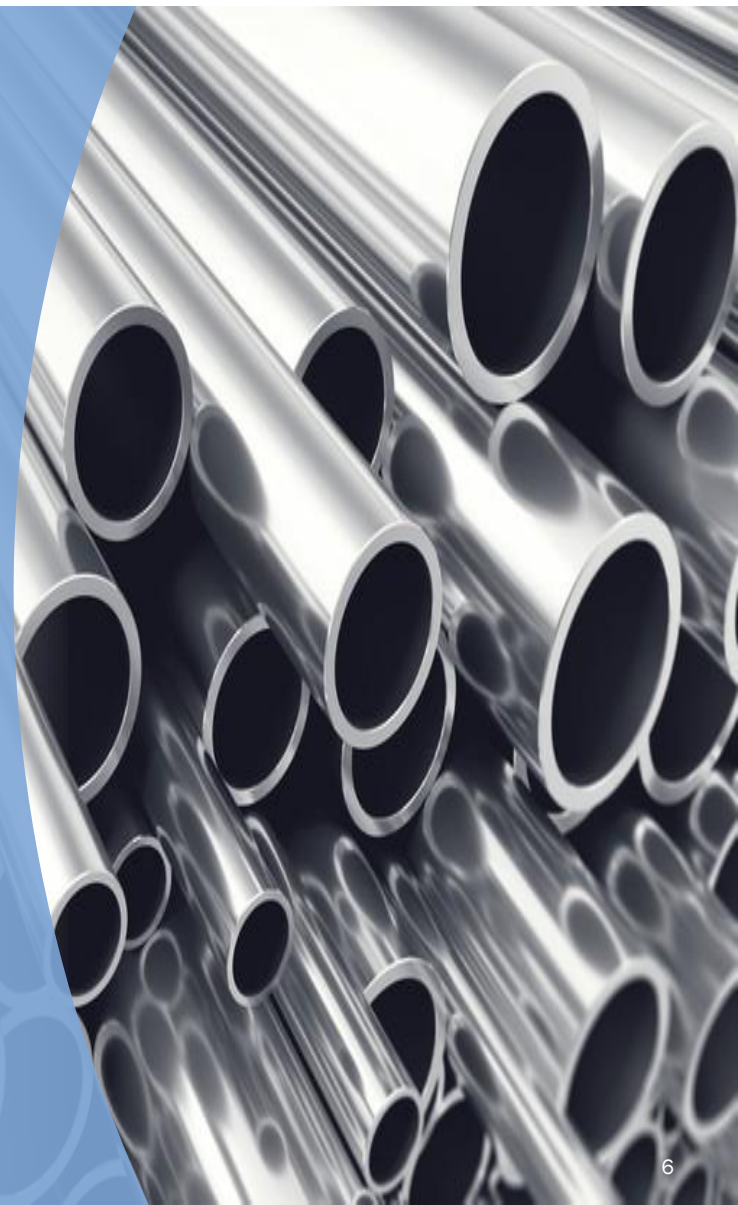
EBRD finance

Equity investment of up to EUR 4 mn with a tenor of 7 years

Use of proceeds and EBRD value added/impact

To support Donalam's expansion programme of its product range to steel plate and serve the local market that is currently dominated by imports. The investment will be completed in two phases.

A long term partner in a difficult operating environment.



Italcementi-Shymkent Kazakhstan



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ShymkentCement is the Kazakh affiliate of the global cement major Italcementi. Headquartered in Bergamo, Italy, Italcementi is the world's 5th largest cement group with 60mtpa per capacity and has 150 years of cement-making experience.

EBRD finance

**KZT 6 bn (EUR 24 bn)
debt and portage equity
transaction with a tenor
of up to 7 years.**

Use of proceeds and EBRD value added/impact

The company will finance the construction of a new energy-efficient dry-process cement production line of 1.3mtpa capacity, which will substitute the existing obsolete four wet-process lines, together with health, safety, environmental and operational upgrades.

The project will ensure long-term cost effectiveness, thereby enabling the company to benefit from attractive long-term growth prospects of these markets. Long term funding in local currency further supports long term competitiveness of the project. The new plant will provide modern, efficient local production capacity to support the development of infrastructure, as well as helping to reduce carbon intensity in the Kazakh cement industry.





La Triveneta Cavi is the Moldovan subsidiary of La Triveneta Cavi SPA, an electrical and electronic manufacturing company located in Vicenza, Italy.

EBRD finance

**EUR 6.2
mn**
long term loan

Use of proceeds and EBRD value added/impact

The loan will enable the client to build and equip a new green-field plant to manufacture low and middle voltage cables. The new plant will supply the current product slate to existing clients thereby enabling the Italian premises to focus on higher-margin higher-spec cable products. The plant is expected to have a production capacity of 12,000 tonnes per annum, with up to 100 employees initially and an estimated turnover of ca. EUR 40 million from year 2 once operating at full capacity.

The expansion to Moldova is part of the Sponsor's strategy to increase production while optimising costs and is its' first expansion investment outside Italy.



Etlik Hospital PPP Turkey



Ankara Etlik Hastane Saglik Hizmetleri A.S., a private developer (Ankara Etlik Health Investment), which was set up by Astaldi and Türkerler, an Italian and a Turkish construction company. Astaldi is the leading general contractor and the second largest construction company in Italy.

EBRD finance

EUR 125 mn A-loan
EUR 131 mn B-loan

Use of proceeds and EBRD value added/impact

The development of a €1.12 bn high-tech hospital in the Etlik neighbourhood near Turkey's capital, Ankara. The project will be one of the world's largest health complexes in terms of bed numbers. Along with its modern architecture and social use areas, the campus is being built, and will operate using environmentally friendly practices.

The giant complex is expected to deliver better hospital facilities for the Turkish capital and central Anatolia, a region with about 12 million people.

This is the largest public-private project to be financed to date under the Turkish government's €12 bn programme to build or expand about 60 hospitals across the country in collaboration with the private sector.



Italian companies in Chernobyl “Arch” construction

New Safe Confinement (“the Arch”) in Chernobyl – largest EBRD managed project with budget of €1.5 billion



- **Cimolai** – manufacturing of prefabricated metal structures and elements for New Safe Confinement
- **Ansaldo Nucleare** – design and installation of the Integrated Automated Monitoring System for the Object Shelter of the Chernobyl NPP

Contacts



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